

To: Corteva/Granular Representatives
From: Davis Instruments
Date: January 24, 2021

Thank you for choosing Davis Instruments to be your partner for collecting weather and other important farm data. Our team is here to answer any questions that you have by sending an email to sales@davisinstruments.com or calling (510) 732-9229 Monday through Friday from 7:00 am – 5:30 pm Pacific Time.

Order Process:

- 1) Hardware will receive a 37% discount for credit card orders and 40% discount for authorized resellers who have completed a reseller application and are not remitting payment via credit card.
- 2) All service plans qualify for a 25% reseller discount with a completed preference sheet. Cellular stations are priced with a 15-Minute Annual Service Plan (6894). Additional options for service plans can be seen below.

6896	60-min Service Plan	\$160.00	US, LTE
6894	15-min Service Plan	\$220.00	
6892	5-min Service Plan	\$280.00	

- 3) Orders must be sent to sales@davisinstruments.com from your Corteva/Granular/Pioneer affiliated email address (e.g. @corteva.com, @granular.ag, @granularcorteva.com, @pioneer.com, @plantpioneer.com) in order to verify eligibility.
- 4) Freight will be prepaid and added to the invoice for orders less than \$3,000. Orders of \$3,000 or more will receive free freight.
- 5) You will receive an order acknowledgment to confirm prior to shipment.
- 6) Each order will ship in 2 to 5 business days.

We have prepared several bundles to make the ordering process as easy as possible. I am including several links that will take you directly to our website for those options:

EnviroMonitor Cellular Starter Bundle

https://www.davisinstruments.com/product/enviromonitor-cellular-starter-bundle/?attribute_pa_version=us

Vantage Pro2 with WeatherLink Live (Wi-Fi)

<https://www.davisinstruments.com/product/vantage-pro2-weatherlink-live-bundle-no-console-6112/>

Vantage Pro2 and console with WeatherLink Live (Wi-Fi)

<https://www.davisinstruments.com/product/vantage-pro2-weatherlink-live-bundle-with-console/>